

Pursuant to Article 7, paragraph 3 of the Law on Games of chance and entertainment games (Official Gazette of the Republic of Macedonia 24/2011, 51/2011, 148/2011, 74/2012 и 171/2012), Article 235 of the Law on Trade Companies (Official Gazette of the Republic of Macedonia 28/2004; 84/2005; 25/2007; 87/2008; 42/2010; 48/2010; 24/2011; 166/2012; 70/2013; 119/2013, 120/2013, 38/2014 and 41/2014) and Article 19 of the Agreement for establishing the Company for organizing games of chance "National Video Lottery of the Republic of Macedonia – Casinos Austria" DOO Skopje, as well as the Rulebook on the conditions, manner and procedure for signing business cooperation contracts for providing services related to leasing game content for online gaming no.02-581/2 from 31.07.2014, National Video Lottery of the Republic of Macedonia announces the following

**PUBLIC ANNOUNCEMENT No. 01-DS/2014
FOR SUBMITTING OFFERS FOR AWARD OF BUSINESS COOPERATION
CONTRACT FOR PROVIDING SERVICES RELATED TO LEASING GAME
CONTENT FOR ONLINE GAMING**

SUBJECT MATTER OF THE ANOUNCEMENT

This Public announcement is for submitting offers for award of business cooperation contracts for providing services related to leasing game content for online gaming.

The National Video Lottery of Republic of Macedonia ("NVLM") invites Companies ("Vendors") interested for cooperation and implementation of various game content for internet gaming (sports betting, casino games, Video Lottery games, poker, bingo and keno) into the NVLM's Internet Gaming System (IGS)

NVLM is responsible party for award of contract to successful Vendor and NVLM is a direct contracting party for contract signing.

Contracting Vendor is required to work with the Primary Vendor of technology Backend Platform, integrating their respective game content and services into the Primary Vendor's.

I.PROVISIONS FOR CONCLUDING AN AGREEMENT FOR BUSINESS COOPERATION

In order to participate in the selection procedure for award of business cooperation contract, the Vendors are required to meet the following conditions:

I.1. GENERAL PROVISIONS

In order to participate in this public announcement, interested Vendor has to prove its capabilities to provide the requested services, by submitting documentation for proving the following

- Personal standing;
- Technical or professional capacity;
- Quality systems standards fulfillment;
- Ownership or authorization for disposal of the leased item

I.1.1. Documents proving personal standing

- a Vendor statement for not been rendered effective court decision for participation in a criminal organization, corruption, fraud or money laundering in the last 5 years;
- statement from authoritative institution that no bankruptcy proceedings has been opened;
- statement from authoritative institution that no liquidation proceedings has been opened;
- certificate for paid taxes, contributions and other public duties by the competent authority of the country where the Vendor is registered;
- Certificate of Registry of penalties for criminal acts of legal persons that have not been imposed minor penalty ban on participation in public tender procedures, awarding contracts for public tenders and agreements for public-private partnership;
- Certificate of Registry of penalties for criminal acts of legal persons that have not been imposed minor penalty temporary or permanent prohibition of professional activity, and
- Certificate that final verdict sanction was not imposed upon - prohibition on performing a profession, activity or duty, i.e. temporary prohibition for performing professional activity.

The documents must not be older than 6 (six) months, and shall be submitted in original or certified copy of the Vendor.

If the contracting authority has doubts about the documents regarding the personal standing of the Vendor, it reserves the right to request information directly from the authorities who issued the personal standing documents.

I.1.2. Documents proving the technical or professional capacity

To prove the ability to perform professional activity, the Vendor should have available a document for registered activity as evidence that it is registered as a legal entity performing activities related to the subject of the contract or proof that is a member of the appropriate professional association in accordance with the regulations of the country where it is registered.

I.1.3. Documents proving the quality systems for which the Vendor is certified

The Vendor should submit documents to verify necessary quality systems for its operations in accordance with the legislation of the country where it is registered, the Republic Macedonia and current international standards ISO 9001, ISO 27001 and ISO 20000.

I.1.4. Documents for proof of ownership or authorization for disposal of the leased item

The Vendor should submit documents that will undoubtedly verify ownership of, or the right to dispose of, the services offered that are the subject this public announcement

The offer shall not be considered if it is submitted from a legal entity for which it is established that on any ground has outstanding obligations to the National Video Lottery of Macedonia

I.2. SPECIAL CONDITIONS

It is required as a minimum that any Vendor submitting an Offer fulfills the following qualifications:

1. One or more current clients, either government or private/commercial entities, to whom the Vendor has legally supplied products or services in the Internet gaming sector, including backend technology platform, operations support services or game content (sports betting, casino games, Video Lottery Games, poker, keno, bingo, sports betting and/or lottery) for a minimum of one (1) year.
2. Operated such products or services in regulated markets in either Europe or North America.
3. Offered such products or services for real money (cash) wagering.

Proof of special conditions shall be made by submission of reference list of active clients who met the above conditions, certified by the Vendor

Besides the previous special conditions the Vendor shall fully meet/provide the technical specifications referred in the technical documentation which is addition and an integral part of the Public announcement.

II. PARTICIPATION GUARANTEE

Party interested in making an offer is required to submit a guarantee for participation in the public announcement in the amount of EUR 50,000 in form of bank guarantee.

NVLM finds acceptable, bank guarantees issued by a reputable bank institution selected by the bidder. For NVLM eligible banks are banks operating in the territory of the Republic of Macedonia and correspondent banks of Stopanska Banka AD Bitola.

The bank guarantee should valid for the entire period of offer validity, or at least valid for 6 (six) months and fourteen (14) days from the date of offer submission.

Participation Guarantee can be in form of deposited funds from the Vendor on the account of National Video Lottery of Republic of Macedonia

- For domestic legal entities (Deponent Bank: Stopanska Banka A.D. Bitola, transaction account no. 500000000890972)
- For foreign legal entities (Corresponding Bank: Stopanska Banka A.D. Bitola; IBAN: MK07500701000209769; National Video Lottery of Republic of Macedonia; SWIFT: STBBMK22)

III. THE MANNER AND DUE DATE OF SUBMISSION OF AND TENURE OF THE OFFER

III.1. The offer for award of business cooperation contract for providing services related to leasing game content for online gaming must be in paper form in one (1) original, delivered by regular mail or directly to the Archive of National Video Lottery of Republic of Macedonia

Address for submission of offers is: National Video Lottery of Republic of Macedonia, Blvd. Goce Delchev 8, Post box 110, 1000 Skopje, Republic of Macedonia.

The procedure for the conclusion of agreements on business cooperation is conducted by the Committee for concluding agreements on business cooperation.

III.2. Proposals must remain valid for a period of six (6) months from the submission date. The validity period is mandatory.

- Offer and other documentation must be submitted in a sealed package labeled "DO NOT OPEN" and "For public announcement for business cooperation No.01-DS/2014".
- The offer shall be submitted in one (1) original copy, which shall be verified and signed by the authorized person of the Vendor. Vendors who have submitted incomplete or invalid documentation are excluded from the proceedings and their offer will not be considered.
- The offer should contain two separate envelopes - one labeled "Technical Offer" and the second as "Financial Offer"
- The offer and all its supporting documents are submitted in Macedonian language. Documentation submitted in English must necessarily include the official Macedonian translation.
- By exception, technical documentation, i.e. documents confirming technical specification may be in English language only.

The financial offer should be defined in accordance with paragraph 5.5 of the technical documentation and must be signed by the authorized person of the Vendor.

III.3. The offer submission due date is September 9th 2014, 14:00, Skopje time.

III.4. All interested domestic and foreign legal entities can acquire the complete technical documentation for the public announcement from the NVLM website - <http://www.videolottery.mk>, section for procurement / public announcement calls.

The technical documentation is an integral part of this public announcement.

IV. CONTRACT AWARD CRITERIA

Criteria for selection of a best offer is the lowest percentage offered on the difference between the payment and the payoff of the participants in the game of chance to the Business Associate, with deducted charges towards the State (Republic of Macedonia), in accordance with the legal grounds.

The offer evaluation method is described in detail in the technical documentation which is addition and an integral part of this public announcement.

Against the decision, the dissatisfied participant in the public announcement may submit an objection within 8 (eight) days from the date of receiving the notice of selection.

The written objection shall be submitted through the Commission that did the procedure, to the Shareholders Assembly of the National Video Lottery of the Republic of Macedonia.

V. OBLIGATIONS OF THE BUSINESS ASSOCIATE

The obligations of the Business Associate shall be defined in the business collaboration contract. The Business Associate shall be obliged to make available goods and/or services in a state of operational readiness, in compliance with the platform of the NVLM.

The Business Associate shall make available to the NVLM all software updates and updates of the server and the library of games, by regularly adding new games from the list of approved games in the Republic of Macedonia for online gaming from the accessible portfolio of games of the Business Associate, for which there will be no additional expenses for the NVLM.

The Business Associate shall be obliged to provide full 24/7 support for the item of lease.

VI. DURATION AND GUARANTEE FOR QUALITY EXECUTION OF THE CONTRACT

The Contract will be signed for a duration of 10 (ten) years.

The Business Associate shall be obliged to provide a bank guarantee for quality execution of the contract in the amount of EUR 300,000, within eight (8) days of the signing of the contract, with a validity of three (3) years and 14 (fourteen) days with obligation for renewal depending on the duration of the Agreement in a manner and conditions defined in the Contract.

A condition for validity of the Contract is to provide a bank guarantee in order the contract to become effective.

VII. ADDITIONAL INFORMATION

To obtain additional information, interested parties can contact the National Video Lottery of the Republic of Macedonia, at address contact@videolottery.mk.